



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



MINISTERO DELL'AMBIENTE
E DELLA TUTELA DEL TERRITORIO E DEL MARE

Ethiopia e Kenya: opportunities in the solar energy and water treatment sector

25 February 2021 - 11:00 AM

SPEAKERS



MR. GIACOMO MONTEMARANI

SECOND SECRETARY | EMBASSY OF ITALY IN KENYA

Graduate in Political Sciences, he started his diplomatic career in 2017 by joining the Directorate General for Political Affairs and Security. Since 2020 he has been in charge of the commercial department of the Embassy of Italy in Kenya.

The Embassy of Italy in Kenya, with its headquarter in Nairobi and competence over Seychelles, pursues the mission of strengthening cooperation between Italy and Kenya in different sectors (political, economic, cultural) through several activities.



ENG. ANTONIO MONACO

DEPUTY PRESIDENT | CONFINDUSTRIA ASSAFRICA & MEDITERRANEO

Manager with main responsibility for WEBUILD (Salini Impregilo). He successfully managed multiple activities, among which the supervision of complex projects in many Countries across Europe, Asia, Middle East and Africa. He started in 1976 in the field of public works, with a primary engineering company (Italconsult SpA in Rome) implementing several projects for roads, railways and hospitals in Middle East and Northern Africa. In 1980 Eng. Monaco started his activity with Società di Costruzioni and successfully implemented different construction projects in Italy, Middle East, USA and Africa.

Since 2016 Eng. Monaco has been Deputy President of CONFINDUSTRIA ASSAFRICA & MEDITERRANEO, the Association for the development of Italian enterprises in Africa, the Mediterranean and Middle East.

Confindustria Assafrica & Mediterraneo is the Association of Italian enterprises operating or interested in operating in Africa, the Mediterranean and the Middle East. Its aim is to create opportunities for the internationalization of associated companies, assisting them in an efficient and competitive way towards the best markets and goals for their products or services. In collaboration with its institutional and commercial partners, the Association provides business opportunities for Italian companies in specific geographic areas with high potential for economic growth.



MR. MATTEO CAVADINI

HEAD OF BUSINESS DEVELOPMENT EAST AND WEST AFRICA | ENEL GREEN POWER

Matteo Cavadini graduated in Economics and Trade and has been working at Enel group since 2009. In 2015 he started managing development projects for renewable energy in Africa. He then moved to Nairobi, Kenya, and since 2019 he has been working as Head of Business Development East and West Africa.

Enel Green Power (EGP) was founded in 2008 within the Enel Group, in order to develop and manage worldwide renewable energy sources such as solar, geothermic, wind and hydropower. The company is present in 28 Countries across the 5 continents, with more than 1.200 industrial plants. With the mission of guiding the switch to a decarbonized society, EGP is playing a key role in the energetic transition as it represents one of the primary global companies in the field of renewable energies. EGP is present in the African continent with 12 plants, both wind and solar, whose renewable capacity is about 0,6 GW.



MR. ROBERTO LUPO

HEAD AND OWNER | DELTACQUE srl

Roberto Lupo started his work experience in 1973. Back then he was in charge of the analysis lab at a waste-water depuration plant of a tannery, where he performed process and control tests for sewers. Today, he is operative in the field of consultancy for industrial waste-water treatment in several countries around the world, among which Italy, China, Brazil, Pakistan, Nigeria, Uganda, Ukraine, Kenya, Ethiopia and Somalia.

Deltacque is a prominent reality on a global scale in the field of design and trade of depuration systems. With a long track record for depuration of industrial and civil waste-water, it provides efficient solutions for many different sectors – tannery, textile, food, paper, civil, chemical, pharmaceutical, agricultural and zootechnics. The company has an extensive experience in Sub-Saharan Africa, including Ethiopia e Kenya.



MS. HAWE MERGA BEYENE

ASSISTANT TRADE ANALYST | ITA ADDIS ABABA

Hawe Merga Beyene is Assistant Trade Analyst for multiple sectors, including energy and environment. She provides assistance to Ethiopia and Kenya, as well as for other Countries supported by the ITA Office in Addis Ababa (Uganda and Tanzania), in collaboration with the local Desks.

The **ITA** – Italian Trade Agency – is the Italian Government’s tool supporting the economic development of Italian companies abroad. It is also in charge of promoting the attraction of foreign investment to Italy. With a dynamic, committed and modern organization, as well as a widespread network of offices worldwide, ITA plays a key role for informative, assistance, consulting, promotional and educational services for the benefit of Italian small and medium enterprises. Thanks to the adoption of cutting-edge promotional and multi-channel communication tools, it works towards the worldwide establishment of Made in Italy excellence. The ITA office in Addis Ababa provides support and information services for Ethiopia, Kenya, Tanzania, Uganda.